

# FACT SHEET

## Bulk Tender for Cloud Services

### Background

The Bulk Tender for Cloud Services is aligned with Government's objective of achieving greater efficiency at the whole of Government level to achieve fiscal prudence and greater efficiency by aggregating end users' demand and provide shared facilities to achieve economies of scale.

The Bulk Tender for Cloud Services is offered on a pay-per-use utility model and customers will only be charged based on their actual usage. There is no minimum commitment required from Government agencies.

### Successful Tenderers

On 3 Feb 2010, MICA Tender Board B approved award of Cloud Services Bulk Tender for two years with an option to extend by additional one year. The contract Start Date is 1 Mar 2010.

The successful tenderers are:

- (a) SingTel partners Alatum. Alatum was formed by Singapore Computer Systems (since acquired by SingTel), Hewlett-Packard, and an array of SaaS ISVs. It currently provisions 3,384 cores and 20TB storage available.
- (b) NCS Pte Ltd partners Alatum. It provides 3,384 cores and 20TB storage available.
- (c) nGrid is formed by New Media Express, Fujitsu Asia, 1-Net and Microsoft as well as a handful of SaaS ISVs. It provisions 730 cores and 2TB storage available.
- (d) PTC (partnering ClearManage) provides 100 cores and 20TB of storage.

### What's in for Users

The scope covered under the Bulk Tender for Cloud Services include Infrastructure Services, Platform Services and Optional Services.

Infrastructure Services comprise

- Compute Services
- Storage Services
- Bandwidth Services

Platform Services comprise

- Operating System and System Services
- Application/Web Hosting Services
- Storage Backup Services

Optional Services

- Software-as-a-Service
- Software License Hosting Services
- Professional Services

## **Customers of Cloud Services**

Today the cloud services are tapped upon by users from the industry and private sectors; these include commercial banks, food and beverage outlets, retail supermarkets, small enterprises, and non-profit organizations.

The government is also an early adopter of cloud services. To date there are a number of non-sensitive government applications that routinely take advantage of the benefits offered by the utility model.

## **CONTACT INFORMATION**

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## **USEFUL INFORMATION / REFERENCES**

IDA Bulk Tender for Grid Services (IDA PERIOD TENDER (T) 831)

<http://intranet.igov.gov.sg/CentralICTServices/BulkTenders/PeriodBulkTenderInformation/IDA+%28T%29+831+Grid+Services.htm>